

I have joined the PMEEM Association

ADJUSTMENT TO MY GOALS

FOR: _____



Dear _____,

For your information I am attending a professional maintenance sales-focused workshop online weekly. I am developing my skills to become a PME.

PME stands for Professional Maintenance Engineer. My focus and reason for attending, is to develop skills so I become a PME. This results in me enhancing my services to clients before and after the sale, more effectively collaborating with them, better educating them, engineering maintenance to their exact requirements so they buy more often.

Weekly I am learning from practicing PMEs a proprietary process/strategy they called Smart Maintenance, that is resulting in substantial sales increases for them.

How confident am I that I can increase my sales. I want an increase in my Goal for the next twelve months.

Goal Adjustment:

I agree to increase my sales goals this year from:

\$ _____

To this new goal as a PME:

\$ _____

Effective _____

Please provide your approval below:

Approval

Date